

CAN I COMBINE SCIENCE AND BUSINESS IN A SINGLE JOB?

YES.

We'll show you how at Fraunhofer IIS.

Business Developer (f/m)

Computational Imaging

Are you interested in opening up new business opportunities for innovative technologies?

Then we have the right position for you!

Your activities will focus on systematically evaluating fields of application for new, innovative technologies. You will analyze markets, create requirements analyses, identify competitors in order to derive marketing strategies and business models and combine the findings from your technology strength analyses with the needs of the market. You will identify potential business partners and lead discussions aimed at continuously improving these business models. You will then design and set up the corresponding internal processes. International travel is also part of your responsibilities.

In order to carry out these responsibilities, you will work closely with the developers and the management team in order to integrate the new business models into the department's overall strategy.

Your profile

- University degree in business or engineering
- Know-how in the field of business development
- Passion for innovative technologies
- Willingness to travel
- Excellent oral and written command of English
- Experience with or know-how in the area of image processing a plus

This position is also suitable for **first-time job seekers** who have acquired the corresponding **know-how** and experience from internships, university studies or graduate papers.

About us

The Moving Pictures Technologies department develops new technologies and algorithms for lightfield and multicamera applications. Apart from film and television production, these technologies also have broad applicability in the smartphone, virtual reality (VR) and automobile industries.

What you can expect from us

Fraunhofer IIS offers a very attractive work environment in a **highly-innovative key industry**. You will have the chance to help actively shape tomorrow's technologies through your participation in **diverse projects** with a **high degree of practical application**. You will work in a **committed team** where you can contribute your own ideas and enjoy **creative freedom**. You will also enjoy regular **training and education** opportunities and a **state-of-the-art workplace**, not to mention a **friendly culture**.

Employment conditions

Employment, compensation and social benefits are provided in accordance with the German civil service collective bargaining agreement (TVöD). This position is initially based on a one-year contract. Equally-qualified applicants with severe handicaps and disabilities will be given hiring preference.

Have we piqued your interest? Then we look forward to receiving your application, which should include a cover letter, resume and references. Send the application in PDF format, referencing IIS-2017-17, to Claudia Kestler-Böhm: personalmarketing@iis.fraunhofer.de

Additional information about the institute is available at: <http://www.iis.fraunhofer.de>